

To whom it may concern:

As a relatively new business, and as the Director with responsibility for business development, relying on intuition to do this (which was at best only marginally successful), I was introduced to Brett Burgess who provided me with one-on-one sales training. The training provided a great insight into how to go about developing contacts and how to win new business. The programme provided a real sales focus together with a sound and practical insight into how to gain maximum benefit from business development opportunities. As a consequence, we have been able to significantly grow our customer base, our company revenue, and become more profitable through gaining a greater understanding on how best to identify customer needs and create opportunities to provide human resources services to customers. Brett's programme is delivering great results for our business and we would recommend Brett highly to any other business wanting to be more successful.



Murray Cowan
Director
Grow Human Resources Limited